



Corporate Sustainability and Reuse

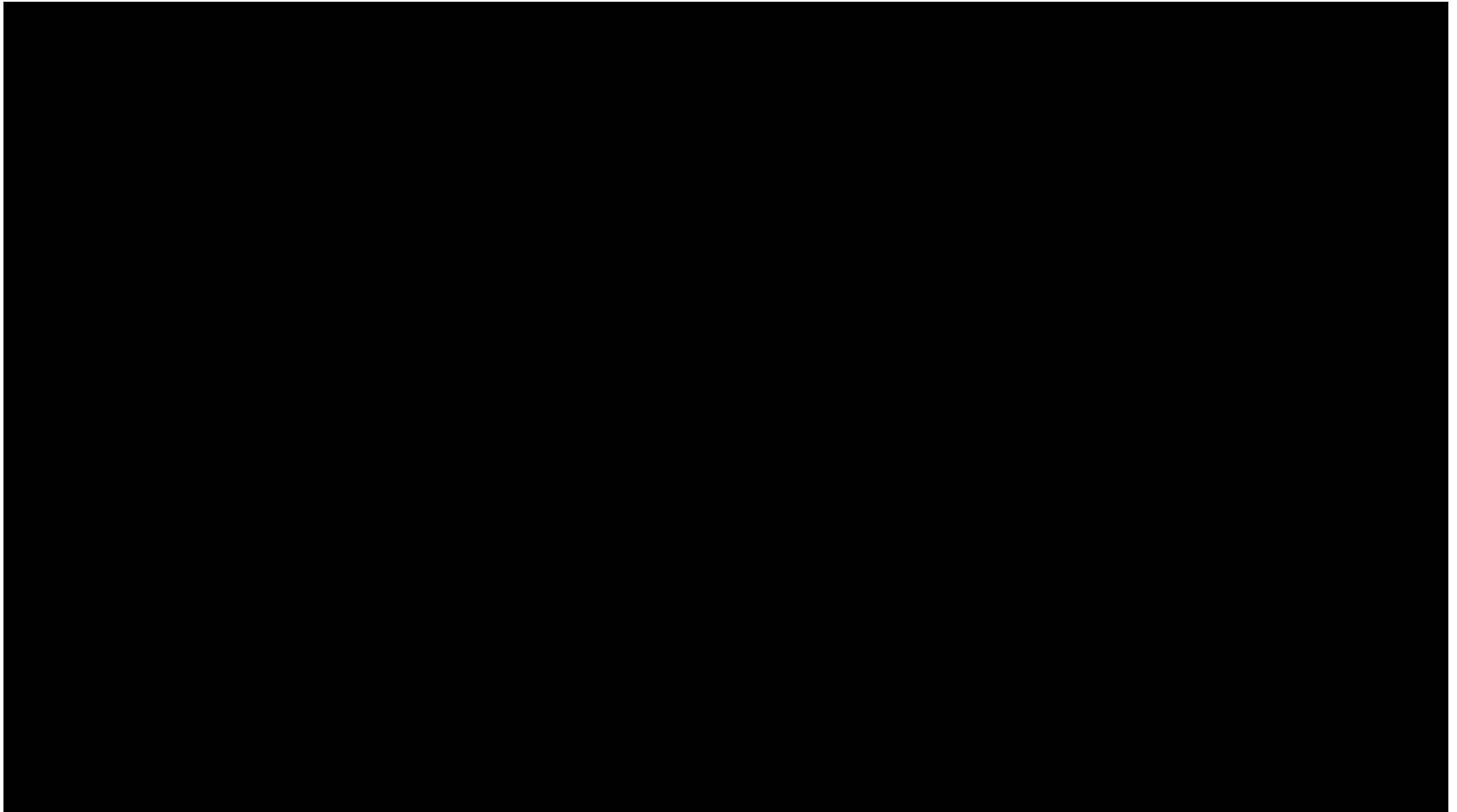
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U-Haul International



Your Sustainable, Shared-Use Moving and Storage Resources™

- An **American icon** of do-it-yourself moving
- North America's **largest** do-it-yourself moving and storage operator
- A network of nearly **1,500** company-operated moving centers and approximately **15,000** independent U-Haul dealers
- More than **11 million** do-it-yourself household moving customers annually

U-Haul Sustainability (Video)



Sharing and Caring

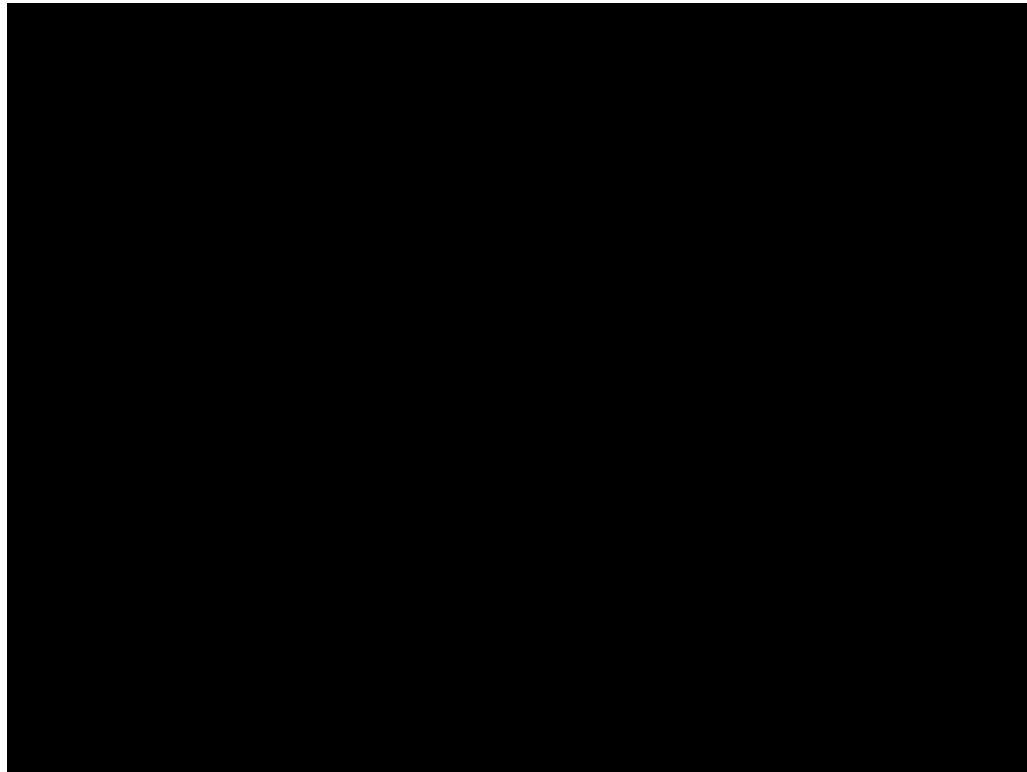
- U-Haul is in the *sharing rental business* with trucks, trailers and storage.
- This company was founded on the fundamental philosophy that “*the division of use and specialization of ownership*” are good for both our customers and the environment.
- U-Haul Reuse Program, based on our shared-use strategy to *enhance resource productivity*

Corporate Sustainability Programs

- **Fuel Efficiency**
- **Neighborhood Dealerships**
- **Reuse Programs**
- **Green Building**
- **Energy Efficiency**
- **Climate Protection**

Reuse—Box Programs

Take a Box, Leave a Box (Video)



Reuse—Box Programs

- **Take a Box, Leave a Box**
-2.5 million boxes reused
- **Encourage customers to pick up free used boxes, while leaving no-longer needed used boxes for other customers.**



Sustainable Modular Storage -740,000 sq feet reused

← 26' truck bodies are lined up



Siding is applied to the units →



← After paint and imaging, results are quality storage units produced without any concrete emissions

U-Haul Storage Re-Use Centers™



U-Haul Storage Re-Use Centers™

- **Storage Re-Use Center**
-1.1 M lbs trash eliminated
- Located in every U-Haul storage facility, developed to provide a **redistribution network** for gently used household goods and materials, furniture, sports equipment, bikes and clothing that were formerly destined for landfills.
- These storage-sharing initiatives serve the needs of people of varying incomes, not only in providing tangible shared facilities, but also by building a sense of **community** and a feeling of **support** and **respect**.

Reuse—Patriot Truck

Patriot Truck Leasing

-1 Million cu. feet reused

- Advertising
- Storage Space



Adaptive Reuse—Green Building

A fundamental policy in U-Haul Property Development is to rehabilitate existing buildings in lieu of building anew.

A site criterion for U-Haul property acquisitions provides existing building requirements to encourage conversion, or adaptive reuse, rather than new construction.

This allows U-Haul to promote infill development to meet its customers' needs while preserving the natural resources and land normally required for new construction, as well as enhancing air quality by not building on raw land.

Adaptive Reuse—Green Building



Management Implication

- Engagement
- Infrastructure
- Business Model
- Integration
- Innovation
- Start with low-hanging fruits

U-Haul Intranet—Office Supply Reuse

Office Supply Pool : uhaul

File Edit Format Message Collaborate View Help

Go Back Go Forward New History Summarize Reply Find Filter Next Unread Previous Next Add to Desktop Help

Conference 42 Files 0 Folders uhaul: Allan Yang

Name	Subject	Size	Last Modified
Salea Kinealy	Re(2): Fire Sale ... everything must go!	2K	10/6/2010 7:16 AM
Joanna Morales	Re: Fire Sale ... everything must go!	5K	10/5/2010 6:26 PM
Salea Kinealy	Fire Sale ... everything must go!	4K	10/5/2010 3:04 PM
Jessica Halley	Pencil Sharpener	2K	10/4/2010 2:46 PM
Debra Egurrola	Small table	2K	10/4/2010 10:07 AM
Sam Brown	Wireless Headsets	2K	10/4/2010 7:21 AM
Irene Villasenor	Post-It	2K	9/30/2010 8:58 AM
Rosanne Sesmas	Extra Staples - Arched Crown	23K	9/24/2010 4:59 PM
Debra Egurrola	Re: Foot Stool and head set	2K	9/22/2010 10:03 AM
Debra Egurrola	Foot Stool and head set	2K	9/13/2010 9:51 AM
Bridget Jung	12 - 14 Printing Calculator - Found One	2K	9/9/2010 1:49 PM
Joann Nunez	3 Ring Binders - Various sizes ranging for 1" to 4"	2K	9/9/2010 9:43 AM
Sue Jeanblanc	Re: Rubberbands needed (large thick)	2K	9/8/2010 9:38 AM
Teresa Baca	Rubberbands needed (large thick)	2K	9/8/2010 9:15 AM
Debra Egurrola	Metal File holder	2K	9/8/2010 7:55 AM
Elyn Johnson	Re: fastener file foders and hvy duty staples available	2K	9/2/2010 10:50 AM
Teresa Baca	fastener file foders and hvy duty staples available	2K	9/2/2010 10:00 AM
Debra Egurrola	Wrist Rest	2K	9/2/2010 10:37 AM
Joann Nunez	3 Ring Binders - various sizes ranging from 1" to 4"	1K	9/1/2010 10:10 AM
Teresa Baca	Staplers are gone!	2K	9/1/2010 9:32 AM
Teresa Baca	Re: Standard Stapler NEEDED	2K	8/31/2010 12:59 PM
Bridget Jung	12 - 14 Digit Calculator	2K	8/30/2010 10:19 AM
Alexis Alvarez	Re: Binders	2K	8/26/2010 8:56 AM
Alexis Alvarez	Binders	2K	8/25/2010 12:19 PM
April Stapley	DELL TONER	2K	8/24/2010 12:35 PM
Brigitte Bavousett	Wrist Support, Foot Rest	2K	8/23/2010 10:36 AM
Robin Garcia	Re: 3" binders	2K	8/23/2010 9:07 AM
Joan Gibson	Toner for Dell 2335	2K	8/20/2010 4:22 PM
Debra Egurrola	Red pens and post its	2K	8/20/2010 10:32 AM
Credit Union Manager	calculators	2K	8/20/2010 8:44 AM
Loretta M. Wojtak	Need - Cork Poster Board	26K	8/18/2010 8:32 AM
Mitzi Pack	Re: Dell Toner	2K	8/18/2010 7:59 AM
Mitzi Pack	Dell Toner	2K	8/18/2010 7:32 AM
Pat Jenkins	Re(2): calculator	4K	8/13/2010 12:51 PM
Marjorie I. Fitchew	Re: calculator	3K	8/13/2010 11:16 AM
Pat Jenkins	calculator	2K	8/12/2010 2:29 PM

1 item selected.

Thank You!



[uhaul.com/sustainability](https://www.uhaul.com/sustainability)